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BRAINWASHING Edgar H. Schein Brainwashing is a colloquial term which has been used in reference to the secret police and army to convert Western military and civilian prisoners. Of equal interest, however, has been the seeming success of the Soviet secret police Coercive Persuasion (Schein, ). I wish to thank Inge Schneier and Curtis. Title: Coercive Persuasion: A Socio-Psychological Analysis of the Brainwashing of American Civilian Prisoners by the Chinese Communists. By Edgar H. . Coercive Persuasion: A Socio-psychological Analysis of the "brainwashing" of American Civilian Prisoners by the Chinese Communists. Edgar H. Schein. W. W. Norton, Coercive Persuasion: A Socio-psychological Analysis of the "brainwashing" of 2/5(1).

Edgar H. Schein, Inge Schneier, Curtis H. Barker, Coercive Persuasion: A Socio-psychological Analysis of the "Brainwashing" of American Civilian Prisoners by the Chinese Communists (1st ed. ), 7, 18, , Psychiatrist Robert J. Lifton (Thought Reform and the Psychology of Totalism: A Study of "Brainwashing" in China) and psychologist Edgar Schein (Coercive Persuasion: A socio-psychological analysis of the "brainwashing" of American civilian prisoners by the Chinese Communists) both found that most of the POWs had simply gone through the motions. Mind control (also known as brainwashing, reeducation, brainsweeping, coercive persuasion, thought control, or thought reform) is a theory that human subjects can be indoctrinated in a way that causes "an impairment of autonomy, an inability to think independently, and a disruption of beliefs and affiliations. In this context, brainwashing.

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